



# ...WHEN WILL YOU ANSWER?

Relax in the most beautiful destinations aboard your own private power catamaran.



# CONTENTS

# WELCOME

I hope you have been able to slow down and make the most of your weekends and vacation time, enjoying boating with your family and friends. If you've gotten behind on finding time to relax—your MarineMax family can help you get back to what matters most—enjoying life and spending time with your loved ones.

We can provide service, parts, accessories, and boating classes—whatever you need to take some of the prep and stress off of you so you can make the most of the boating lifestyle. We also have planned Get*aways*!® and activities to help you maximize your boating adventures.

Or, if you really want a change of scenery—MarineMax Vacations is just a phone call away. We have a fleet of Aquila Power Catamarans available for charter in the breathtaking British Virgin Islands (BVI) and the Bahamas. Some of our stores are helping coordinate BVI Changes in Latitudes Get*aways!* for groups. Our BVI experience is guaranteed to help you leave your daily responsibilities and worries behind. If you would like to learn more about planning a customized charter adventure for your family and friends, please visit us at marinemaxvacations.com.



**Brett McGill** Chief Executive Officer and President













**Dave Bigge** VP of MarineMax and Aquila International Sales

Dave's 30 year career began as he pursued his sailing and power boating passions, fueling his desire to become deeply involved in the marine industry including manufacturing, design and dealership operations. This combined experience drives all facets of charter delivery as he supports the team to continually raise the standards of service.



**Raul Bermudez** VP of Charter Division

With more than 20 years experience in<br/>charter industry management, Raul's<br/>enthusiasm for connecting people on the<br/>water shines through the successes enjoyed<br/>by the team and guests alike. Raul leads<br/>the team in daily operations focused on<br/>exceptional products and strategies to deliver<br/>an outstanding vacation experience.



**Clarence Malone** Director of Operations, BVI Base

Clarence's career in the charter industry spans more than 39 years and includes extensive experience in all aspects of charter operations. This, combined with his dedication to team members and exceptional guest service, creates an environment that produces a high level of performance throughout the base.





















# **OUR STORY**

MarineMax Vacations formed in 2012 with an initial fleet of 13 sailboats in the British Virgin Islands. Today, we've been voted the number one charter company in the British Virgin Islands twice. With more than 60 islands to discover, the British Virgin Islands is the world's best boating. MarineMax Vacations and its fleet of over 50 Aquila Power Catamarans continues to grow with the addition of a charter base in the Abaco Islands, Bahamas and also offers the greatest charter experiences all around the world.





#### **POWER CATAMARAN CHARTERS**

Step aboard a 36', 44', or 48' power catamaran with two, three, or four cabins. Our fleet, located in both the stunning British Virgin Islands and the Bahamas, features the most comfortable and well-equipped power catamarans in their categories and are second to none in the industry.





### **SAIL CHARTERS**

Let us know how many people, sailing cataramaran or monohull, destination(s) and the types of activities you enjoy. One of our MarineMax Vacations planning experts will find a recommended sailing company that meets your wishes with the right boat and the right price. With a worldwide fleet consisting of sailing boats from Leopard, Lagoon, Bavaria, Dufour, Fountaine Pajot, the options are endless.

# DESTINATIONS

### **CLIMB ABOARD, THE WORLD IS WAITING**

With MarineMax Vacations you can experience a personally planned boating vacation aboard our fleet of custom-built power catamarans in the British Virgin Islands and the Abaco Islands in the Bahamas.



### **BRITISH VIRGIN ISLANDS**

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With vivid blue waters, line-of-sight navigation, and deep-water passages, the British Virgin Islands (BVI) are one of the most popular charter destinations. Our sleek power catamarans make it easy to explore the more than 60 islands, each with their own charm and beauty.



### **GREAT ABACO ISLAND, THE BAHAMAS**

Calm waters, warm breezes, and panoramic beauty make the Bahamas a boating paradise. Our fleet of top-of-the-line power catamarans provide the perfect way to experience the beauty and joy of Great Abaco Island.



#### **WORLDWIDE DESTINATIONS**

Additionally, MarineMax Vacations planning experts specialize in finding you the charter trip of your dreams throughout the world, including the Whitsunday Islands, Pacific Northwest, St. Lucia and Grenadines, Northern Croatia, and Greece. Let us know how many people, if you prefer sail or power, destination(s) and the types of activities you enjoy. They'll find a recommended charter company to deliver your dream trip.

# WORD OF MOUTHS

PAUL LAFLEUR ENJOYS CRUISING THE BRITISH VIRGIN ISLANDS WITH FRIENDS AND FAMILY.

BY LIZ PASCH

# "

The navigation was really simple. Anyone with any kind of boating experience would feel comfortable.

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aul LaFleur's parents chartered a sailboat 30 years ago in the British Virgin Islands and haven't stopped talking about it since. "They told me it was one of the greatest trips of their lives and said I needed to go see for myself," says Paul, a Gulfport, Mississippi-based strategic account manager for SunBelt Rentals. But it wasn't until after one of Paul's customers returned from a MarineMax Vacations trip in the BVI that he took his parents' advice.

Paul grew up boating and owns a 26-foot BlackJack center console bay boat to fish and cruise the coastal and inshore waters of the Florida Panhandle, but he had no charter experience. "After my first inquiry [to MarineMax Vacations], they called me back within 24 hours and provided lots of information," says Paul and adds that he spoke with a lot of customers who had been on the trip previously. "Then, a month or two before the trip, they sent videos and additional information about the boat's generator, toilet, and grey water procedure that I could share with my wife and the other couple we invited. We all knew what to expect."

Paul's group flew to St. Thomas in the U.S. Virgin Islands and took the high-speed ferry to Nanny Cay, where they stayed for the night prior to their departure the next day. "Our expectation was already really high, and our excitement for the trip built over dinner at Peglegs," Paul recalled. Their overnight location was close to the MarineMax base for their 11 a.m. orientation the next morning, which Paul describes as very thorough. They also recorded the entire presentation so that they could revisit it later if needed.

We never understood why some of our friends go on the same vacation, year after year. But this is one trip that we could do over and over

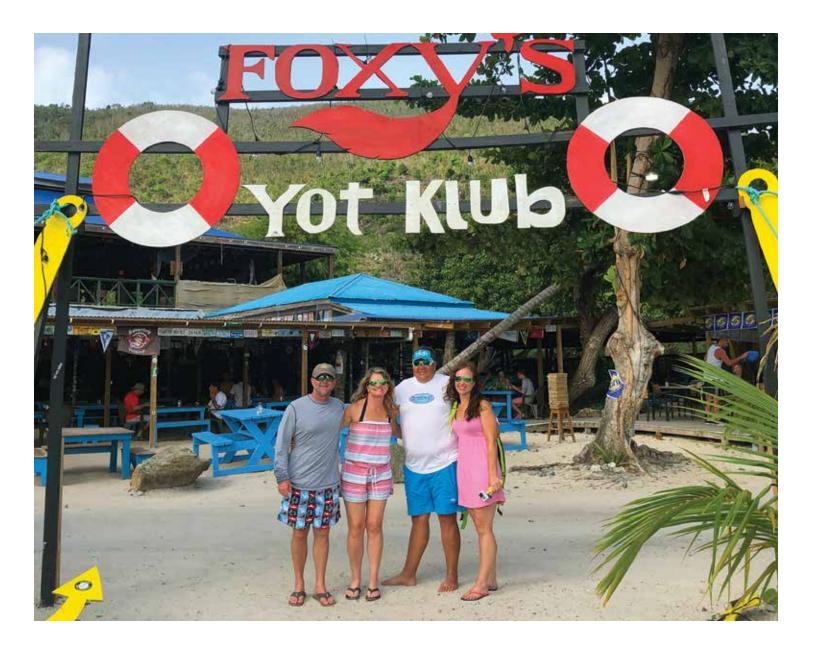
The MarineMax 443 power catamaran they chose gave them plenty of room for their weeklong charter. An employee from the base operations guided their vessel out of the slip toward the harbor entrance and jumped off at thefuel dock.

The first leg of their itinerary was to the west side of Tortola, where they picked up a mooring ball in Cane Garden Bay for the evening.

"We had drinks and dinner on the boat, and just relaxed to get familiar with the boat. We had one problem with the generator, but they came over within an hour to fix the generator and changed the fuel filter." Paul added that they didn't have another problem with it the rest of the trip.

According to Paul, every island in the BVI has its own appeal and it's difficult to say which is his favorite although Paul claims Great Dog is probably the 2nd or 3rd best snorkeling place he's ever been. The seas on their cruise to Anegada were rough, but the boat handled really well, and the lobster dinner ashore was well worth the trip. He'll never forget Virgin Gorda with the boulders at The Baths, and Cooper Island was where he saw a sea turtle for the first time.

"We spent two nights there because there was so much sea life—big barracudas, tarpon, conch, plus at least 30 sea turtles throughout the time we were there!"



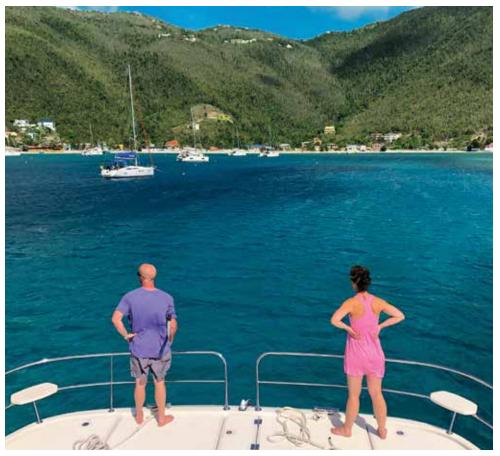
Their last day was memorable at Peter Island and aboard the Willie T (now located at Norman Island). "We walked the plank and jumped off like everyone does," Paul says about the infamous BVI tradition. "Mooring at Norman Island set us up for an easy journey back to the base the next morning and to fuel up."

Fuel economy was one of the many aspects that impressed Paul about the MarineMax 443 and says it didn't burn nearly as much fuel as they expected. In addition to comfortable beds and air conditioning for restful sleep, the onboard amenities were more than what they anticipated. "We used the grill several nights and the underwater lights attracted tarpon, which were fun to watch. We didn't even turn on the TV!" Paul's entire group feels the cost of the trip is a great value for the money. "They put a million-dollar boat in your hand and prepare you to use it. The boat was a couple of years old and in great shape. Everything worked and if it didn't, they were there very quickly. We ran both our engines and generator the whole time and burned less than 125 gallons of diesel for seven days."

As a first-time charterer, Paul says his experience with MarineMax Vacations could not have been better.



Abby, Thomas, and Amy enjoying Lobster Dinner at Potter's by The Sea.



Thomas and Abby surveying Cane Garden Bay.

In fact, Paul and his group were so impressed by their experience, they've spread the word and plan to fill two or three boats for a repeat trip next year. "Bitter End wasn't reopened yet so it's a good reason to go again," says Paul and adds a few other places they want to include on their next trip. They'll also

pre-arrange for more food provisions on Tortola since they enjoyed cooking onboard. "We never understood why some of our friends go on the same vacation, year after year. But this is one trip that we could do over and over."



Paul - excited at the MarineMax base, getting ready to start the vacation of a lifetime

# BRITISH VIRGIN ISLANDS

With 60 stunning islands, yearround warmth and amazing crystal-clear waters, the British Virgin Islands delivers a phenomenal vacation experience every time you visit. There's something for everyone in your family to enjoy, including relaxing on secluded beaches and snorkeling through famous reefs and shipwrecks. Natural beauty combines with a seemingly endless amount of activities – from the cultural and adventurous, to the indulgent - making each vacation unique.



et in one of the finest and most central locations in the BVI, Nanny Cay Marina and Resort is located on the south side of Tortola, between Road Town and West End with easy points of entry through both Sopers Hole and Road Town.

The resort includes a charming forty-room hotel nestled in a tropical oasis garden setting with three restaurants, swimming pool, coffee shop, marina, showers, chanderly, and secluded beach front cove. Embrace the spirit of the Caribbean as you relax on the beach, at the pool, or on a comfortable stool at the beachside bar.

As you settle into island life, the MarineMax team will welcome you with warmth and grace at our newly constructed marina facilities and floating docks.

Nanny Cay

### HOW

To Get There

Located just east of Puerto Rico, the British Virgin Islands are served by multiple airlines and ferries depending on your location. Your

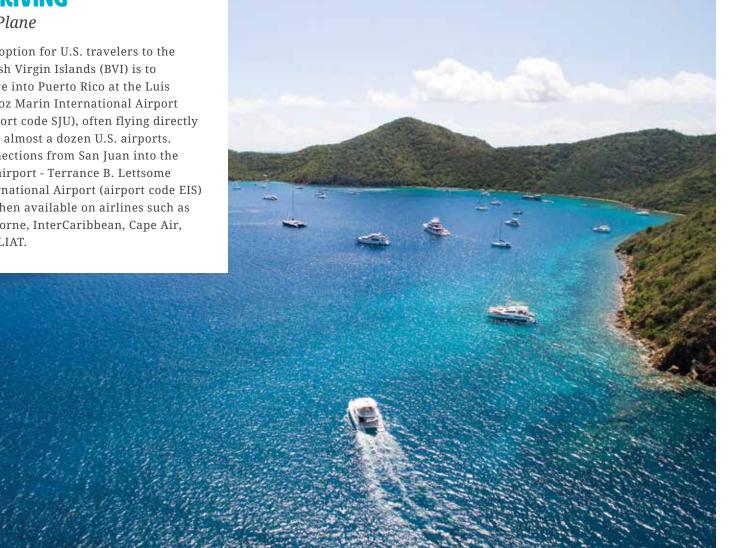


MarineMax Vacations planning expert can assist with questions regarding the logistics of your travel situation. Don't forget you'll need a passport to clear customs at arrival and departure.



One option for U.S. travelers to the British Virgin Islands (BVI) is to arrive into Puerto Rico at the Luis Muñoz Marin International Airport (airport code SJU), often flying directly from almost a dozen U.S. airports. Connections from San Juan into the BVI airport - Terrance B. Lettsome International Airport (airport code EIS) are then available on airlines such as Seaborne, InterCaribbean, Cape Air, and LIAT.





### ARRIVING

### By Ferry

If you fly into the St. Thomas airport, you have the option of taking the ferry to Tortola by taking a taxi from the airport to the ferry dock. The ferries typically run during daylight hours and tickets may be purchased at the dock prior to departure.

### SHUTTLE

In Tortola

Once you arrive in Tortola, shuttles are available from both the airport and the ferry dock to take you to your hotel. As residents of a British territory, shuttle drivers speak English. Your MarineMax Vacations planning expert can handle your transfer tickets and reservations, so you can enjoy worry-free travel.

## PROVISIONING

Your MarineMax Vacations planning expert will assist you with making sure you have the provisions you desire on your boat before your arrival. Or, you may choose to shop upon your arrival. If you provision your boat through MarineMax Vacations, we will send you an order sheet in advance and work with our local vendor to stock your boat with the items you request. A small grocery store is onsite at Nanny Cay Marina and Resort for any last minute items you may need. Throughout your charter there are options for replenishing your supplies on various islands.

You can also choose to dine out during your charter. Most destinations have restaurants and bars where you can enjoy delicious meals of local fare.



## WEATHER

It's a tropical paradise with an ideal climate with tradewinds and plenty of sunshine. Daytime temperatures average 80 – 85 degrees, and nighttime temperatures are typically 75 – 80 degrees.





Get ready for your British Virgin **Islands Vacation!** marinemaxvacations.com/bvitour



#### Where to stay if you arrive the night before your charter.

Your MarineMax Vacations planning expert can reserve a sleep aboard for you. You'll stay the night on the boat you have chartered and be able to load all your gear that evening. It also provides an opportunity to become familiar with your boat prior to orientation. Another option is to make arrangements at a local hotel, and your planning expert can assist with recommendations.



## DAY 1

Arrive in the British Virgin Islands via ferry from St. Thomas or a flight into Beef Island, take a deep breath, and relax. Enjoy a an evening soaking in the scenery before starting off on your charter in the morning.





# **DAY 2**

After completing your boat briefings, it's time to head off into the crystalclear waters of the Caribbean for your first destination - The Baths on Virgin Gorda. These enormous boulders are a sight to see and a great spot for snorkeling. Head to the Top of the Baths Restaurant for a stunning view and enjoy lunch. From here, Leverick Bay makes a great stop for the evening. Mooring balls are available, and Leverick Bay offers a restaurant, pool, grocery, entertainment, and spa.

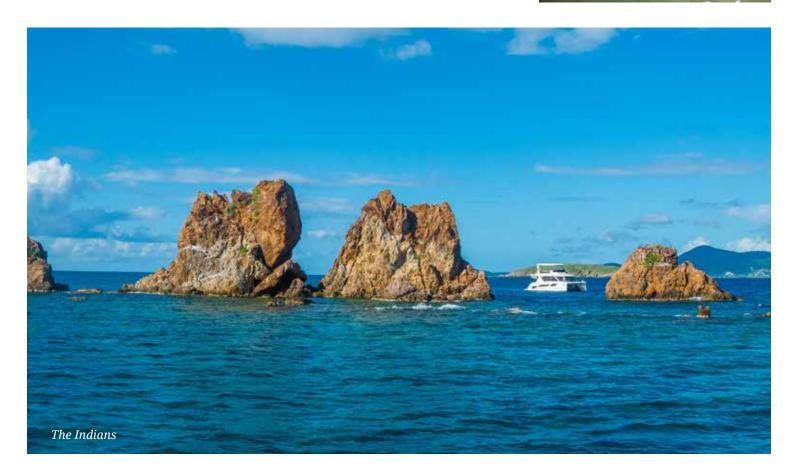


### **DAY 3** -

Once you arrive at Leverick Bay, you can discover the best of North Sound from wonderful anchorages to fine restaurants and resorts. Experienced cruisers may choose to navigate to Anegada Island where you can snorkel, visit tiki bars and dine on the famous Anegada lobster. Cars and scooters are available for rent so you can explore the island and all that it has to offer. It's known for secluded beaches like Loblolly Bay and Cow Wreck Beach as well as waterside restaurants.

# **DAY 4** -

After Anegada, head to Scrub Island Resort, Spa & Marina to enjoy lunch and a dip in their two pools. In the afternoon, make your way to Jost Van Dyke for an overnight stay in Great Harbour. Along the way you can stop at Monkey Point to snorkel. Dinner can be enjoyed at Foxy's in Great Harbour.



# DAY 6

Time to head to Norman Island! Stop at The Indians and The Caves to snorkel.

Make sure to keep your eyes open as The Caves at Treasure Point are believed to be the inspiration for Robert Louis Stevenson's Treasure Island.

Mooring balls are available at the Bight where you can enjoy stargazing after dinner at Pirates Bight restaurant.

# **DAY 5** -

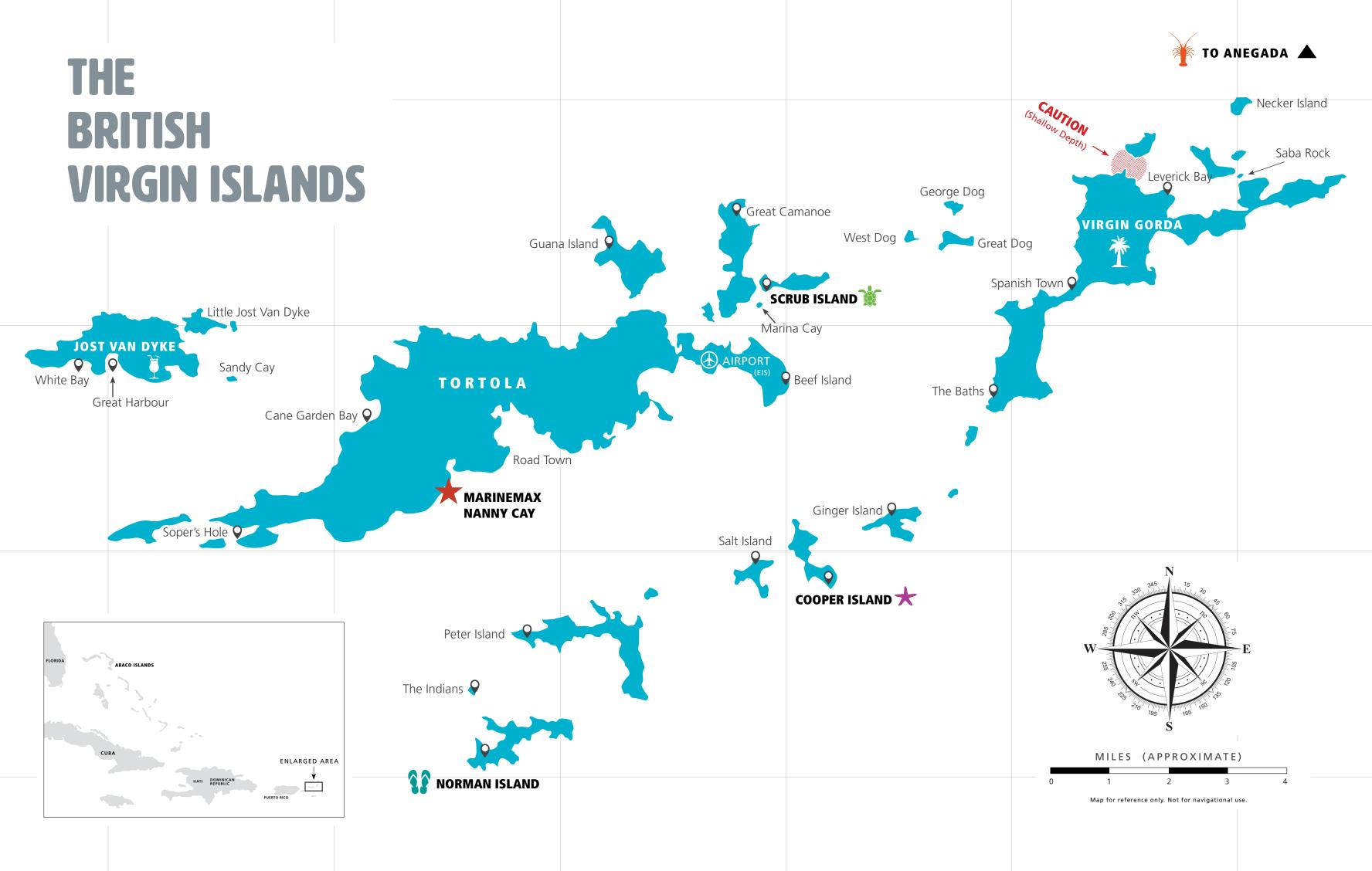
Another day in paradise, another day with options. While spending the day at Jost Van Dyke you can tender to Foxy's or Soggy Dollar in White Bay for drinks and food. For those interested in booking a dive trip, this is a good day to do so. You can also visit the famous Bubbly Pool, north of the island.



# DAY 7

Enjoy a leisurely morning at Norman Island, relax on the beach and then it's a short trip to Cooper Island with a stop along the way to snorkel. Mooring balls are available, and cold drinks and delicious food can be found at the Cooper Island Beach Club. The next morning make your way back to Nanny Cay where you can enjoy lunch at the resort, relax on the beach, remember your favorite parts of your adventure, and dream of returning again soon.





# BAHAMAS

Only 165 miles away from Florida is a classic Bahamian getaway with a variety of land and water-based activities. The MarineMax Vacations base is located at the Abaco Beach Resort, a prime location within Marsh Harbour that is representative of the Outer-Island spirit which makes The Abacos so unique.





ust a short trip off the coast of Florida, Abaco Beach Resort sits on 40-beachfront acres and is home to one of the largest marinas in the Bahamas with 198 slips. The resort caters to families, couples, friends, and groups looking to escape the crowds of some of the larger islands. Two dining options are onsite – Angler's Restaurant and the Pool Bar





which also offers swim-up seating by day and live entertainment by night. Other amenities found at Abaco Beach Resort include two outdoor swimming pools, a fitness center, tennis facilities, yoga, a volleyball court, and nonmotorized water-sporting equipment like kayaks, bogey boards, and snorkeling gear.

Abaco Beach Resort

AND BOAT HARBOUR MARINA

# Is a passport needed to travel to the Bahamas?

Yes, you will need a passport to travel to the Bahamas. You will also need to clear customs upon entering the Bahamas and again on your journey back to your country of origin.

#### What should you bring on your trip?

Bathing suits, shorts, and your favorite casual beach attire is best. Rubber soled shoes such as boat shoes, sandals, and tennis shoes are also recommended. Some guests have been happy to have aquatic shoes when beachcombing the islands. Most importantly, don't forget to pack the sunscreen, wide-brimmed hats, and even a windbreaker comes in handy in the breezy evenings.





### HOW — To Get There

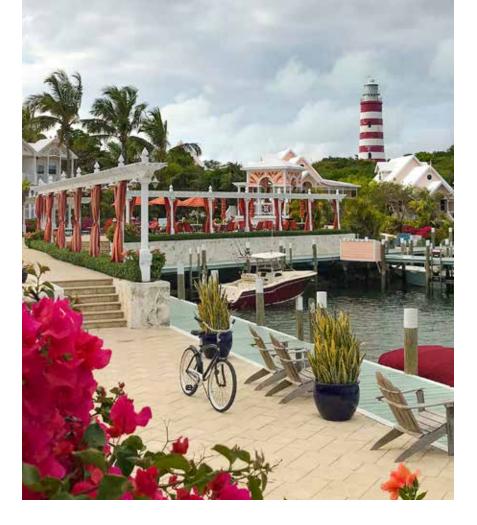
The Leonard M. Thompson International Airport (MHH airport code), located in Marsh Harbour offers easy travel to our base. Major airlines serving this airport include Delta, American, Bahamas Air, and Silver Airways. Direct, non-stop service is available from Atlanta and most major airports in Florida including Fort Lauderdale, Miami, and West Palm Beach. Guests can also fly direct from Nassau or via a number of charter services. Taxis are available upon exiting the airport and will take you to Abaco Beach Resort.

Your MarineMax Vacations planning expert can assist with questions regarding the logistics of your travel situation.

### PROVISIONING

Maxwell's Supermarket is on the way as you travel from the airport to Abaco Beach Resort, a great stop for stocking your boat for your trip. Delivery service is not yet available in Marsh Harbour. Alcoholic beverages are available at Jimmy's Wine and Spirts, a short walk from the resort, or there are additional options along your trip from the airport to the base.



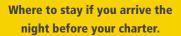


### WEATHER

With calm waters and warm breezes, you'll find the weather to be similar to southern



Florida. Daytime temperatures average around 85 degrees in the summer and 75 degrees in the winter, with temperatures dropping 10-15 degrees at night. The coolest time is between December and April, with July and August being the hottest months and May and June seeing the most rainfall.



Your MarineMax Vacations planning expert can reserve a sleep aboard for you. You'll stay the night on the boat you have chartered, and be able to load all your gear that evening. It also provides an opportunity to become familiar with your boat prior to orientation. Another option is to make arrangements at the Abaco Beach Resort for a delightful evening.



Get ready for your Abacos, Bahamas Vacation!

marinemaxvacations.com/abacostour



### DAY 1 -

Arrive at the Abaco Beach Resort and delight in the true essence of the Out Island spirit. Experience the relaxed hassle-free attitude that makes The Abacos so unique. Step aboard your power catamaran charter and let our team prepare you for your adventure.





### DAY 2 -----

Bask in the sun as you lay back along the 5½ mile stretch of beach that lines



the Atlantic side of Great Guana Cay. Keep an eye out for a variety of rare native birds, including white-crowned pigeons and white-tailed tropic birds. Stop into Nipper's for their famous Sunday pig roast, rum cocktails, and music from



**DAY 3** -

For a fun animal encounter, be sure to stop by No Name Cay to give the friendly pigs at Piggy Ville a treat! Your Caribbean adventure will then take you to Green Turtle Cay—a secluded island where you will find crystal-clear turquoise waters, casuarina pine trees, and colorful ocean life. Enjoy exceptional reef snorkeling along Ocean Beach, and visit the historic Bluff House for a cocktail at the Jolly Roger Bar.

# DAY 4 \_\_\_\_\_

As home to one of National Geographic's Top Ten beaches, spend your day lounging in the sands of Treasure Cay. With its 3-mile stretch of white sand, there is plenty of room for activities including sunbathing, swimming, and windsurfing. Go inland for a game of tennis or round of golf at the Treasure Cay Golf Club. Afterwards sip on cocktails at the Tipsy Seagull.



## DAY 6 \_\_\_\_\_

Since the 1950s, Little Harbour has been home to a community of artists who are inspired by the bounding beauty that you will find here. Stop in to Pete's Pub for lunch, indulging in the fish burger and legendary rum punch. If you're feeling adventurous, hike to the cliffs on the western side, and you may even stumble upon pirate caves.



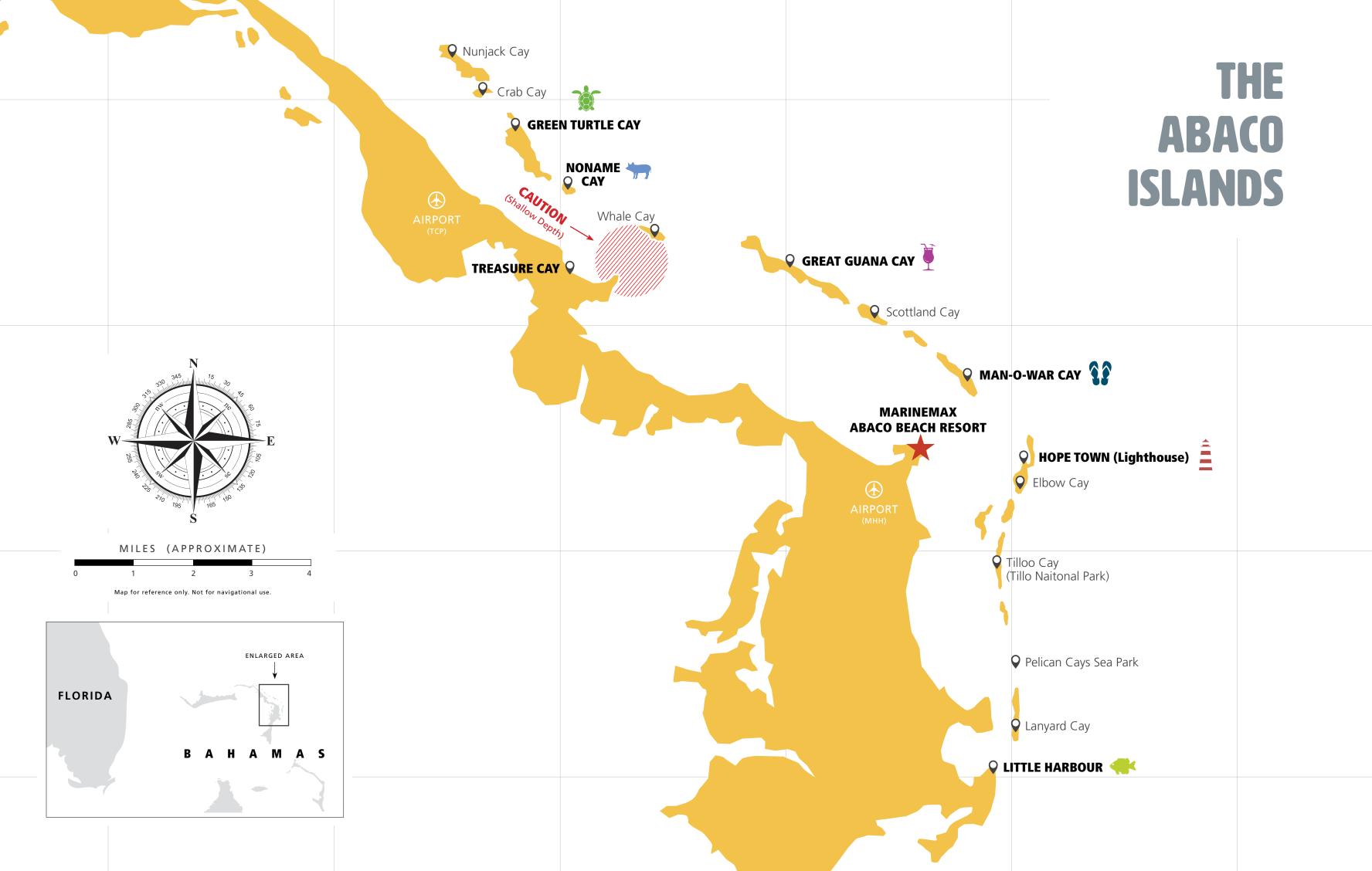
# DAY 5 \_\_\_\_\_

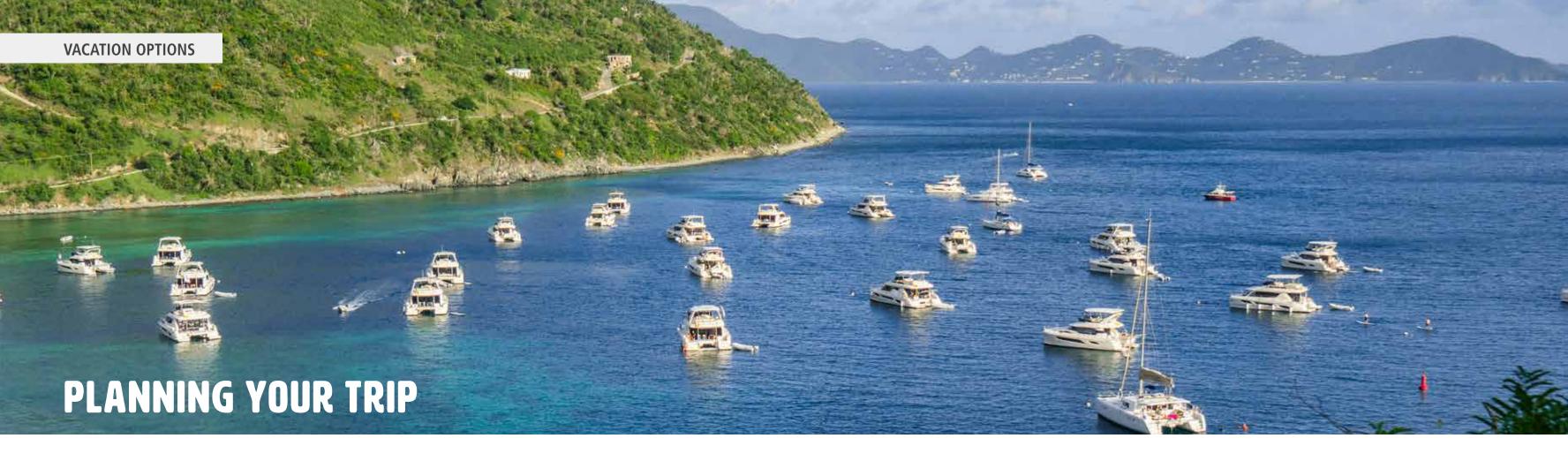
Making your way to Man-O-War Cay, take in the sights of the picturesque village. As home to a very conservative population, life centers around the three churches that inhabit the Cay, building boats, and servicing yachts that have been visiting for years. Grab a bike or golf cart to visit the great local shops and restaurants. Make sure you stop by Miss Lola's golf cart and indulge in her famous cinnamon buns.



# **DAY 7** –

Spend your morning in the charming settlement of Hope Town. Climb the historic lighthouse, visit the museum, or shop at one of the many eclectic hideouts. Then it's time to head back to Abaco Beach Resort and enjoy one last Caribbean cocktail before heading to the airport or maybe extend your stay with a night at the Abaco Beach Resort.





We Make It Easy So You Can Enjoy! Experience a personally planned boating vacation almost anywhere in the world with boating options that range from an intimate trip for two to an adventure with family and friends. Our planning experts specialize in constructing the charter vacation of your dreams. No matter the location, time of year, or number of people, they'll meet your wishes with the right boat and price. We don't want you to stress from planning the "best vacation ever." Our team makes it easy for you to relax and enjoy your trip! Our charters are catered toward your lifestyle, and we want you to enjoy the things that interest you. We have created sample itineraries that cover the best spots at your destination and will work with you to plan the best trip for your party. Our MarineMax Vacations planning experts make your vacation a true vacation.

# **GROUP CHARTERS**

MarineMax, experts in showing people how to enjoy their boating, takes it to a new level in the islands. Join us with a group for even more fun. From a small group of three or four boats to more than a dozen boats and 100 people. We can host and support the trip of a lifetime. Corporate retreats, family reunions, and yacht club groups have all fallen in love with the islands on these organized adventures. From planned activities to loose itineraries, our team will take care of the details, greet and be there the entire way to ensure an amazing experience will be had by all.





# **ALL-INCLUSIVE**

If you're ready to let someone else handle the navigating, cooking, and logistics while you enjoy the Caribbean, then a fully-crewed, all-inclusive yacht charter is perfect for you. For a completely carefree adventure, experience an all-inclusive charter that includes a professional captain, onboard chef, all meals and snacks based on your menu selections, beverages including spirits, beer and wine, fuel, snorkeling gear, stand-up paddle board and kayak. This charter also includes all mooring ball fees, cruising taxes and yacht insurance. Plus, you'll have the local and inside knowledge from a captain who's done it all in the BVI. All you have to do is relax and enjoy the pampering while your professional crew takes care of the details.

#### What is a Chart Briefing?

It's just one of the ways we welcome you and help you become familiar with your boat and the islands. We will show you around your boat, brief you on how things work, as well as make water navigation suggestions based on your individual vacation itinerary and desires. Safety first, so those procedures will also be part of the chart briefing. Our goal is to make you absolutely comfortable and confident with the boat and the islands before departing from the Marina. Please talk with your personal MarineMax Vacations planning expert for your chart briefing time, which is based on your arrival plans.



# **MARINEMAX 362**

### THE PERFECT COMBINATION OF SPACE, **SPORT AND STRENGTH**

The newest addition to the fleet, the MarineMax 362 effortlessly blends plentiful live-aboard space with two private en suite cabins and features perfect for

She has numerous amenities including generator, air conditioning, chart plotter, auto pilot, and all electric galley equipment including electric fridge in

She delivers quite a spirited performance and

#### **TECHNICAL SPECIFICATIONS**





CABIN LAYOUT

MAIN DECK

#### WHAT'S INCLUDED











### VISIT MARINEMAXVACATIONS.COM TO SEE A VIRTUAL TOUR OF THE MARINEMAX 362



# **MARINEMAX 443**

### **EXCEPTIONAL DESIGN, SPACIOUS** LIVING, AND EXCELLENT PERFORMANCE

On the MarineMax 443 you will enjoy the 360° view from the spacious salon that features a large seating area to make a live-aboard vacation easy and pleasant. Galley features include Corian countertops, electric fridge and freezer, stove, and stainless-steel microwave oven as well as a double stainless-steel sink.

The large staterooms each feature ample headroom and large windows for excellent views. The forward master cabin spans the beam and includes a king size berth with walk around access. The watermaker, fresh water flush, separate shower stalls, and teak flooring compliment the boat's design and exceptional living comforts.

Additional features include an oversized flybridge, electric grill, and sunpad seating on either side of the central helm station. Complete with our revolutionary bridge-to-bow direct access, the 443 is a fresh revolution of classic boating traditions.

#### **TECHNICAL SPECIFICATIONS**

Length: 43' 8" | Beam: 21' 6" | Draft: 3' 10" Water Capacity: 180 Gal | Fuel Capacity: 290 Gal Engines: Volvo Penta Diesel Cabins: 3 | Heads: 3 | Showers: 4 Self-drive or captain for hire charter available.





MAIN DECK

#### FLYBRIDGE

#### WHAT'S INCLUDED

- GPS color chartplotter and autopilot
- Generator and air-conditioning
- Spectra watermaker
- Electric refrigerator and freezer
- Electric stove, BBQ, and microwave
- Full complement of towels and linens
- All galleyware for onboard meals and cooking
- Dinghy with outboard motor
- Masks, snorkels, and fins
- Flat screen TV with DVD player







VISIT MARINEMAXVACATIONS.COM TO SEE A VIRTUAL TOUR OF THE MARINEMAX 443

# **MARINEMAX 484**

### **EXCEPTIONAL DESIGN AND PERFORMANCE**

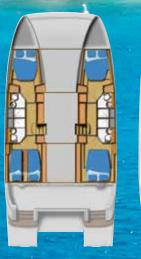
The MarineMax 484 is the most advanced power

Upon boarding the MarineMax 484, the 360° view through the salon and galley provides a tremendous

#### WHAT'S INCLUDED









CABIN LAYOUT

MAIN DECK



FLYBRIDGE

### **TECHNICAL SPECIFICATIONS**

Length: 48' 3" | Beam: 23' 6" | Draft: 3' 8" Water Capacity: 206 Gal | Fuel Capacity: 356 Gal Engines: 2x D6 Volvo Penta Diesel Cabins: 4 | Heads: 4 | Showers: 5 Self-drive or captain for hire charter available.

VISIT MARINEMAXVACATIONS.COM TO SEE A VIRTUAL TOUR OF THE MARINEMAX 484

### CHARTER YACHT OWNERSHIP

# **MAKE YOUR** DREAM **A REALITY**

**Cruise the beautiful blue waters** of the Caribbean as a boat owner without the expense and hassle. Enjoy time with your family and friends as you experience the trip of a lifetime... for up to nine weeks each year. With our Charter Ownership Program, you'll have zero operating expenses while receiving monthly income that exceeds your expectations. As you share your boat with family and friends throughout the year, we'll take care of the work from maintenance and charter management, to insurance and docking fees.

#### **BECOME AN OWNER**

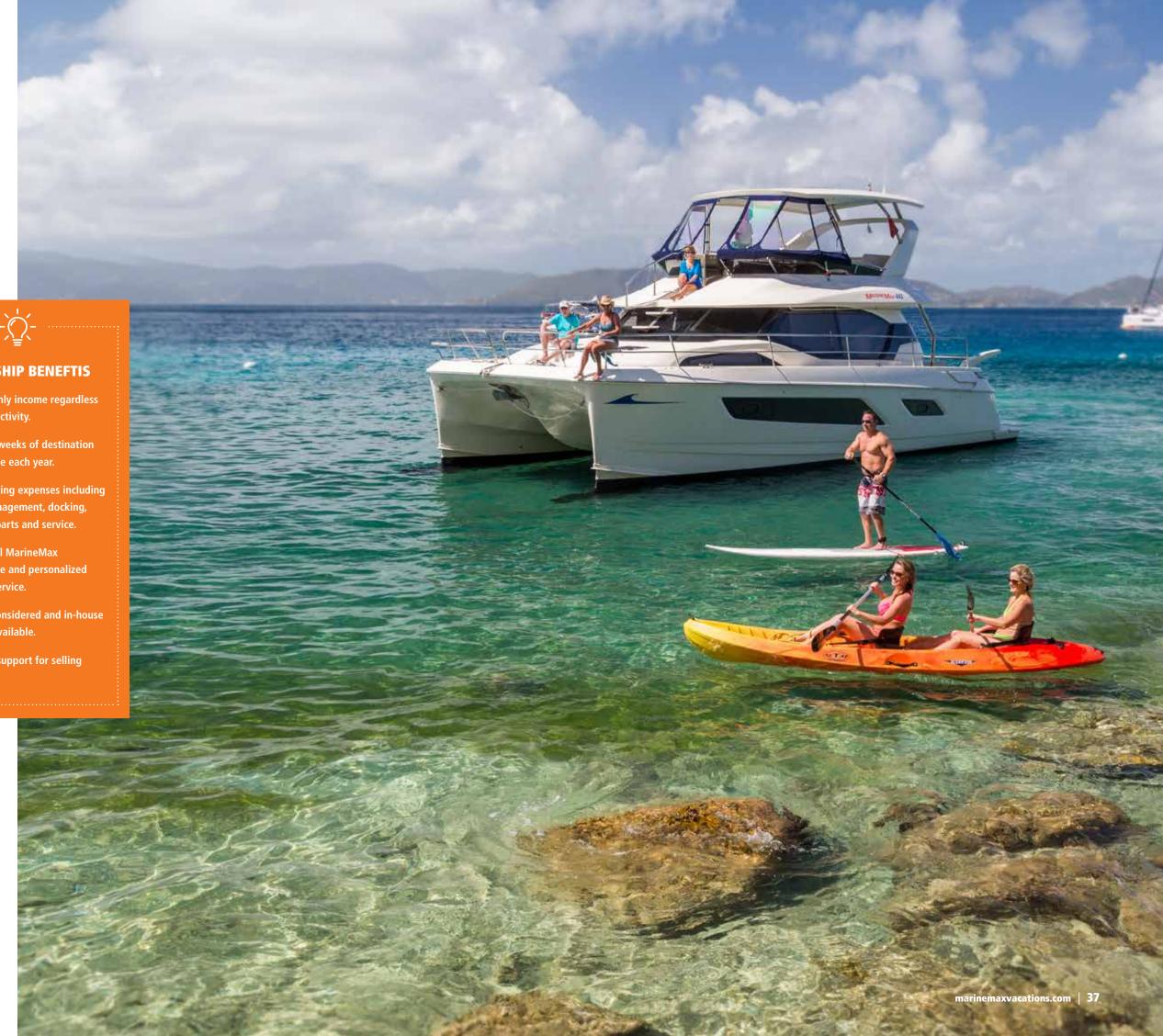
Request model specific proformas on available catamarans from:

Raul Bermudez Vice President (813) 644-8070 raul.bermudez@marinemax.com www.marinemaxvacations.com



### **OWNERSHIP BENEFTIS**

- Fixed monthly income regardless of charter activity.
- Up to nine weeks of destination boating time each year.
- Zero operating expenses including charter management, docking, insurance, parts and service.
- Professional MarineMax maintenance and personalized customer service.
- Trade-ins considered and in-house financing available.
- Brokerage support for selling your boat.



# **PARADISE FOUND**

GRAZI ZAZZARA ENJOYS THE PERKS OF VACATIONING IN THE BRITISH VIRGIN ISLANDS THROUGH THE CHARTER YACHT OWNERSHIP PROGRAM.

BY MARK KELLUM





We were welcomed like family...Our MarineMax 484 was perfectly prepared and provisioned. ike many passionate boaters, New Yorker Grazi Zazzara, and his family thought the ultimate answer to their boating dreams was to own a yacht within easy access to the Caribbean. They purchased a second home in Delray Beach, Florida and a 50-foot yacht in their back yard. Dream fulfilled. Not quite.

Planning frequent adventures to the islands, the family and their friends would arrive in Delray Beach only to find their beautiful yacht needed servicing and upkeep. Causing delays and frustrations.

At the Fort Lauderdale International Boat Show, Grazi met Raul Bermudez who laid out the advantages of the MarineMax Vacations Charter Yacht Ownership Program: A fixed monthly income, 9 weeks of destination boating per year, no operating expenses, professional maintenance and personalized customer service.

"Factoring in the cost of maintenance, dock fees, and insurance, and the advantages of tax write-offs, hassle-free ownership and basically unlimited access, the MarineMax Charter Yacht Ownership Program just made sense. Since purchasing our MarineMax 484 named Villa our frequent adventures to BVI have proven to be just that, hassle-free fun," explained Grazi.

The Grazi family were one of the first owners to visit the British Virgin Islands after Hurricane Irma in 2017. "Well before Hurricane Irma, we had made reservations for a 6-day adventure in paradise with friends for November 3," Grazi offered. "After frequent communications with Raul and Michelle Bonasoro, the MarineMax Vacations office manager, they convinced us that the islands would be ready for charter visitors, and they needed to restore the tourism that sustains the archipelago."

"We were welcomed like family," Grazi extolled. "Our MarineMax 484 was perfectly prepared and provisioned, and the waters and ideal weather had not changed. The biggest difference was the uncrowded beaches and destinations."





" When we pulled up to the beach in front of Foxy's we didn't know what to expect. The pleasant surprise was being greeted by Foxy himself. **He spent hours** regaling us with songs and stories. It was an awesome experience.



The crew delighted in the beaches, gin-clear waters, and the famous BVI welcome. The group visited the Soggy Dollar Bar on a separate trip in the cove just west of where Foxy's is located. Everyone played the Soggy Dollar's infamous ring game.

"We all loved the uncrowded nature of this trip and the greater personal attention. However, we also enjoy the throngs of revelers that we have experienced in past

visits. I cannot overstate how much I enjoy the carefree nature of the MarineMax Yacht Charter Ownership Program. All the tax advantages and expenses without the nuisances of owning and maintaining your own yacht. We essentially own two vacation homes, one in Del Rey and the other on Tortola. My wife and I are taking some more friends this January. We would recommend MarineMax and the team to any and every one," concluded Grazi.



# **GIVING BACK**

**BY GIVING BACK IN MORE WAYS THAN ONE.** 



### **ROTARY CLUB**

The Rotary Club of Tortola connects passionate people to exchange ideas, forge friendships, and above all, take action to change the community for the better. To aid in the rejuvenation of the islands, MarineMax Vacations donated \$10,000 to the Road Town Primary School through the Rotary Club of Tortola in 2018.





# MARINEMAX VACATIONS SUPPORTS THE LOCAL COMMUNITY

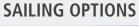
# **40CEAN**

4ocean is a global movement actively removing trash from the ocean and coastlines while inspiring individuals to work together for a cleaner ocean, one pound at a time. MarineMax proudly supports this cause by donating a portion from each charter to the 40cean organization.



# VISAR

VISAR is an independent, volunteerbased organization funded almost entirely by charitable donations. Since its formation VISAR has carried out well over 450 search and rescue missions, helped more than 1,200 people in distress, and saved over 40 lives. A portion from each MarineMax charter goes to support the VISAR organization.



### **BENEFITS OF SAIL**

Chartering a sailboat lets you experience a country's coastline at your own pace on your own route. In between ports, you'll relax on board as you skim the ocean under blue skies. Feel the wind in your hair as it also fills your sails.

### **ABOUT THE FLEET**

The charter sailing companies we work with offer a range of sailboats such as Lagoon, Nautitech, Fountaine Pajot, Bavaria, Jeanneau, Leopard and Beneteau. With our team's experience in the charter industry, we'll help you find the right boat and perfect destination worldwide.





# SAILING VACATIONS

When you're ready to sail into the sunset every evening, we can help plan the sailing charter vacation of your dreams at one of many spectacular locations around the world.



### **VACATION PLANNING EXPERTS**

At MarineMax Vacations, our team specializes in finding you the sailing charter vacation of your dreams. Let us know how many people, sailing catamaran or monohull, destination(s) and the types of activities you enjoy. Our team will find a recommended sailing company that meets your wishes with the right boat and the right price.

### DESTINATIONS

Our customers sail through some of the most beautiful scenery in the world, including the Caribbean, Pacific Northwest, Mediterranean, and South Pacific. Wherever your heart is set on sailing, we can help find the perfect sailboat to charter and then assist with your charter itinerary and travel arrangements.

#### Sailing Catamaran or Monohull?

In catamarans you'll find the staterooms in each of the hulls and generally a large central living space. Catamarans also provide stability and have natural buoyancy for a comfortable cruise. Monohulls are known for their maneuverability and the stability provided by their heeling action. With their traditional designs and classic lines, purist sailing enthusiasts gravitate towards monohull boats.

# **UNITED BY WATER**

AT MARINEMAX WE CHANGE PEOPLE'S LIVES.



### **OUR HISTORY**

The roots of MarineMax date back over 40 years, but the story starts when Executive Chairman of the Board, Bill McGill, moved his family to Florida to turn his lifelong passion into what would become the world's largest boat retailer.

Later he, along with a group of America's leading boat retailers, decided the boating industry was in need of change. By uniting companies they could maximize efficiency of operations while sharing best practices on everything from insurance to mobile boat-servicing, and allow team members to focus on what's important: getting customers out on the water. And we have been proudly doing so for over 20 years as a publicly traded company. This new approach became MarineMax. What made this possible? We were United by Water.

### **OUR OFFER**

We aren't defined by fiberglass and steel. Boating opens doors that connect us with family, friends, and places. We explore the unknown, which sometimes is a place, but more frequently, and importantly, a state of mind that's unlocked only by water. You never quite know what it will be. But it's something you didn't have before. Something you'll never forget, and it will change your life.

A parent gets to know their child better and they grow a little closer each time they're out together. A couple meets a new set of friends who teach them a completely different side of life. They are United by Water.

### **OUR DIFFERENCE**

We're more than a dealer. Yes, we sell boats, but we are also a resource. Our customers get access to a wealth of experience that can match them with the perfect boat from our unparalleled diversity of brands and models. We provide world-class service, financing and insurance, educational programs, access to Get*aways*!<sup>®</sup> and other boaters.

We're all boaters with such passion for the water we can't help but share it. We offer multiple platforms beyond boat sales to share our joy and enable our customers to do the same. As employees and as people, just like our customers, we are United by Water.

### **OUR BRANDS**

They're diverse in size and use. Spread across our customer activities of Leisure, Fishing, Watersports, and Yachting. Our promise gives them meaning and reason to exist next to one another on our showroom floor. Our brands are United by Water.





We had ourselves one awesome time in the BVI. The boat was great. The surroundings were unbelievably beautiful.



Great cruising, great boat, stop thinking about it!!!

- Russ

# Don't Forget To Show Us Your #MARINEMAXVACATIONS



Our family enjoyed the time in the BVI, and are looking forward to returning. MarineMax staff and boats are a pleasure to work with.



MarineMax is simply the best for your BVI vacation, friendly, great vessels, top customer service.

- Mats



We have been lucky enough to take vacations in a lot of places but nowhere did the family enjoy themselves like they did with MarineMax in the BVI. - Geoff



Moored not Bored off Anegada on a MarineMax 484.

- Ralph



marinemaxvacations.com

MARINEMAX VACATIONS

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